TUNING IN TO PREVENT HARM: THE ART OF IMPECCABLE ISTENING

20th Annual Northwest Patient Safety Conference

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How do you know you are a good listener?



1. Listening as a cornerstone of psychological safety

2. Cultivating a practice of listening

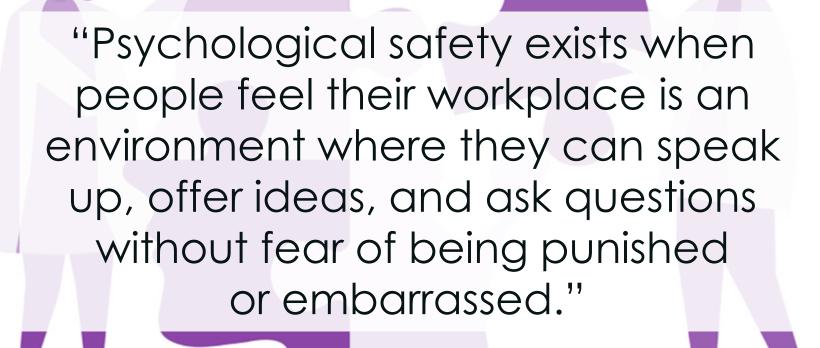
3. Minding the power hierarchy when listening



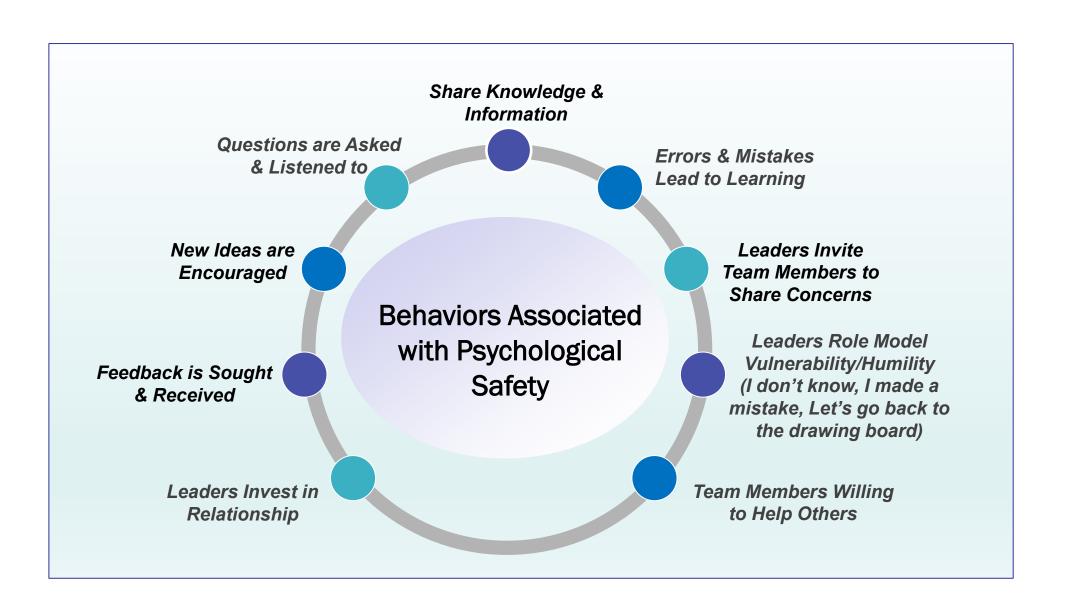
Hospital Survey on Patient Safety Culture (447,584 Healthcare Professionals)

- I feel free to question the decision or actions of those with more authority.
- 49% of respondents (vs. UWMC 75%)

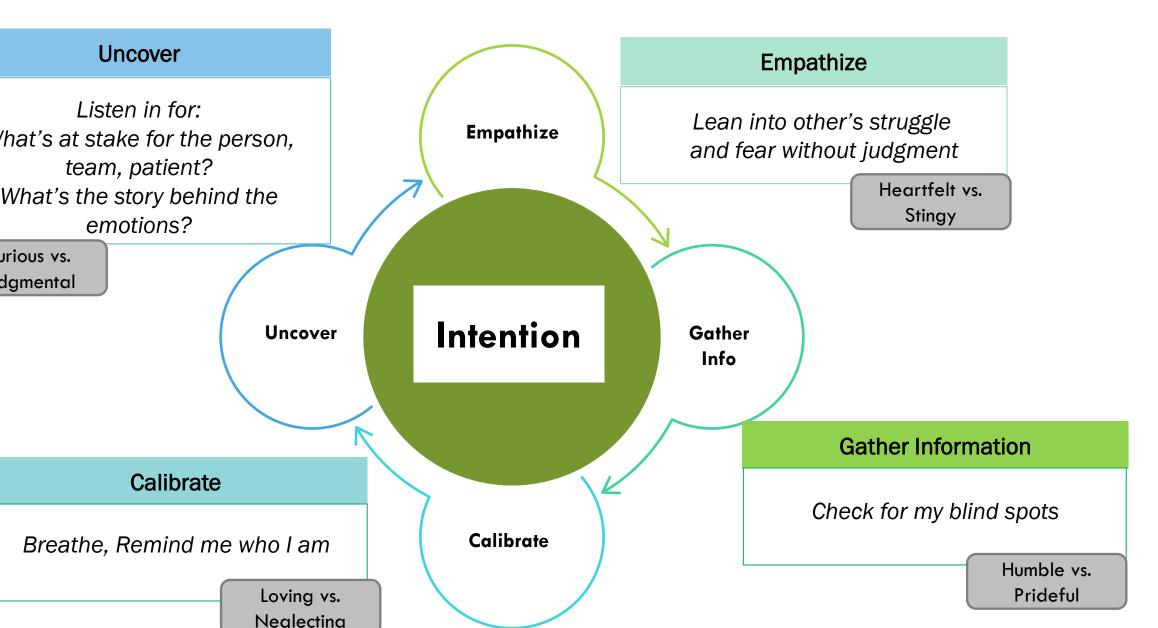
- I felt afraid to ask questions when something did not seem right
- > 65% of respondents (vs. UWMC 25%)



Edmondson AC. The fearless organization: Creating psychological safety in the workplace for learning, innovation, and growth. John Wiley & Sons; 2018 Nov 20.



Listen with Intention





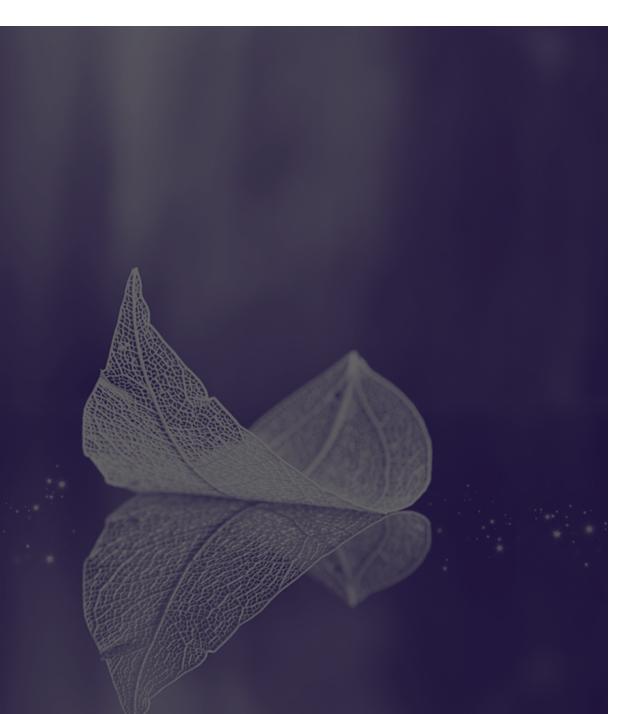
stening is

n act of

eating

n experience

or the speaker.



HIDD IN BRAIN

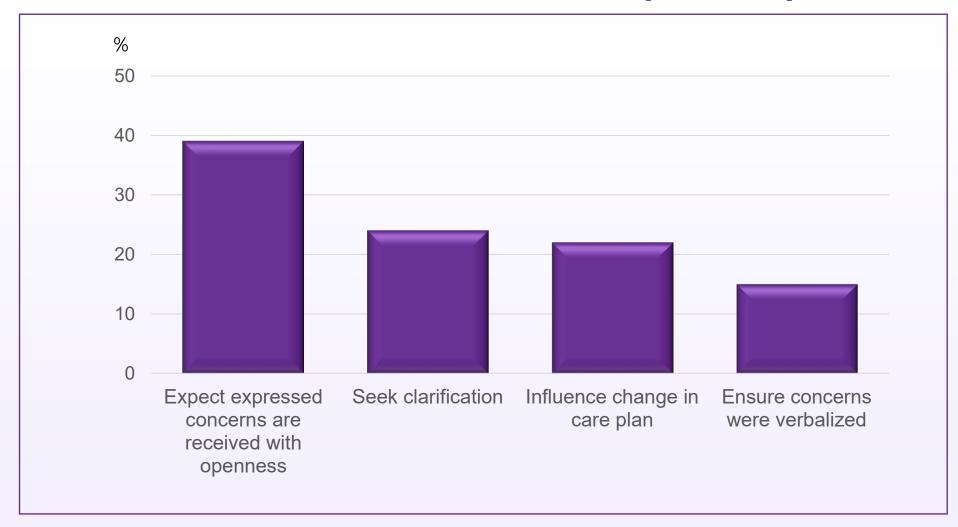
As you listen to this odcast, think about what stands out to you as a hallmark feature of good listening.



Julia Minson's Story

My Unsung Hero, Hidden Brain Podcast, https://hiddenbrain.org/myunsunghero/

What Motivates You to Speak Up?



Data Source: Data collected from 854 nurses during the University of Washington Medical Center nursing training in speaking up, 2019-2020.

What is Your Predominant Trigger?

	What Triggers Me	Internal Negative Feelings
1	People not following rules/social compact or not doing things the right way; people who hurt others/who commit injustice; people who are critical of me and try to prove me wrong	resentful, irritation
2	Rejections by others; not being thanked (especially after I did something nice for them); being dismissed without having my feelings acknowledged	self-effacing, prideful
3	Not being seen or acknowledged for my unique contribution; others making me/my work look bad; others thwarting my effort/success	numb (not feeling feelings), hung up on self-image
4	Limited opportunities for innovation and creativity; forced to conform to standards; others judging me based on their assumption of who I am	envious (of what others have or do)
5	Lack of discretion in others; gossips/idle chats; others' impulses intruding upon my time and energy; others' unexpected actions creating surprises	fearful of others' intrusion
6	Lack of consistency or transparency in others (=people changing their mind often); others failing to keep their words/promises; hidden agenda	fearful and anxious
7	Lack of freedom/autonomy; perception of limitations, shortages, deficiencies (opportunities, fun, resources); feeling of unable to escape negativity	stricken with panic
8	Betrayal; insincere people; being gossiped about; paying the price for being vulnerable and candid with others	hard-hearted and cynical
9	Disrespect for my autonomy; being excluded/overlooked; people who sow seeds of conflict and tension; poor listeners; taken advantage of by others	angry or stubborn but avoiding expressing true feelings to others



Our Capacity to Listen

Channel of Engagement

(pitch, tone, pace of voice, posture, eye contact)

Bedrock of Courage (inquiry, advocacy)

Vault of Lessons (skills, remembrance of positive engagement)

Shield (block)

Shelter (fear)

Storehouse (trauma)

Practicing Listening: Notice, Check In, Shift

Notice

Notice body language, tone of voice, facial expression

Being Mindful

Check In

Ask the Person:
How are you experiencing
our conversation so far?

•

Being Kind

SHIFT

Clarify purpose of feedback,
Watch your labels
(unmotivated, hyper-sensitive),
Commit to follow up

Being Skilled

Reflect = Mirroring Emotions

Signal to others you get how others feel

ounds frustrating/ pointing.

how upset you are.

orry this is so tough on

en a hard day.



Signal to others how you feel

- You can imagine how surprised I'm to hear that.
- It was disappointing to hear you speak in that manner.
- This is getting hard. I need a break.



Power Influences Psychological Safety

(French, J. R. P., Jr., & Raven, B. (1959). The bases of social power. In D. Cartwright (Ed.), Studies in social power (pp. 150–167). Univ. Michigan. Gabel, S. (2012). Perspective: Physician leaders and their bases of power: Common and disparate elements. Academic Medicine, 87, 221-225.)

gitimate

Personal

ition

l, designated position of leadership or authority

Reward/Coercion

eward: Material or psychological rewards

Coercion: Negative consequences tied to tasks, expectations

Expertise

Arbiter of decision making, role model, mentors

Information

Aid decisions in particular situations.

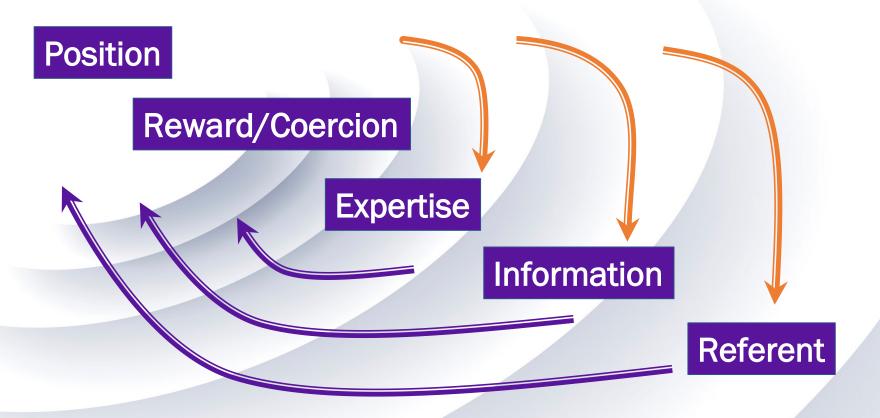
Referent

Intangible personal characteristics and interpersonal skills in an influencing agent

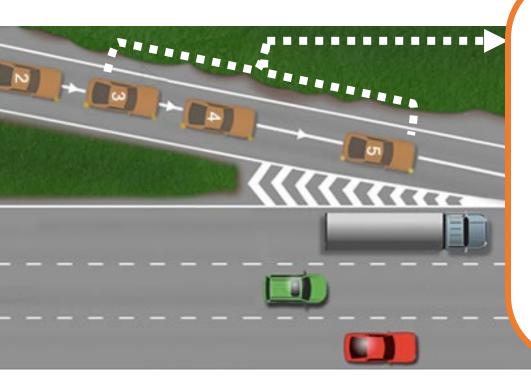
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Low Power Position: Merging onto Highway



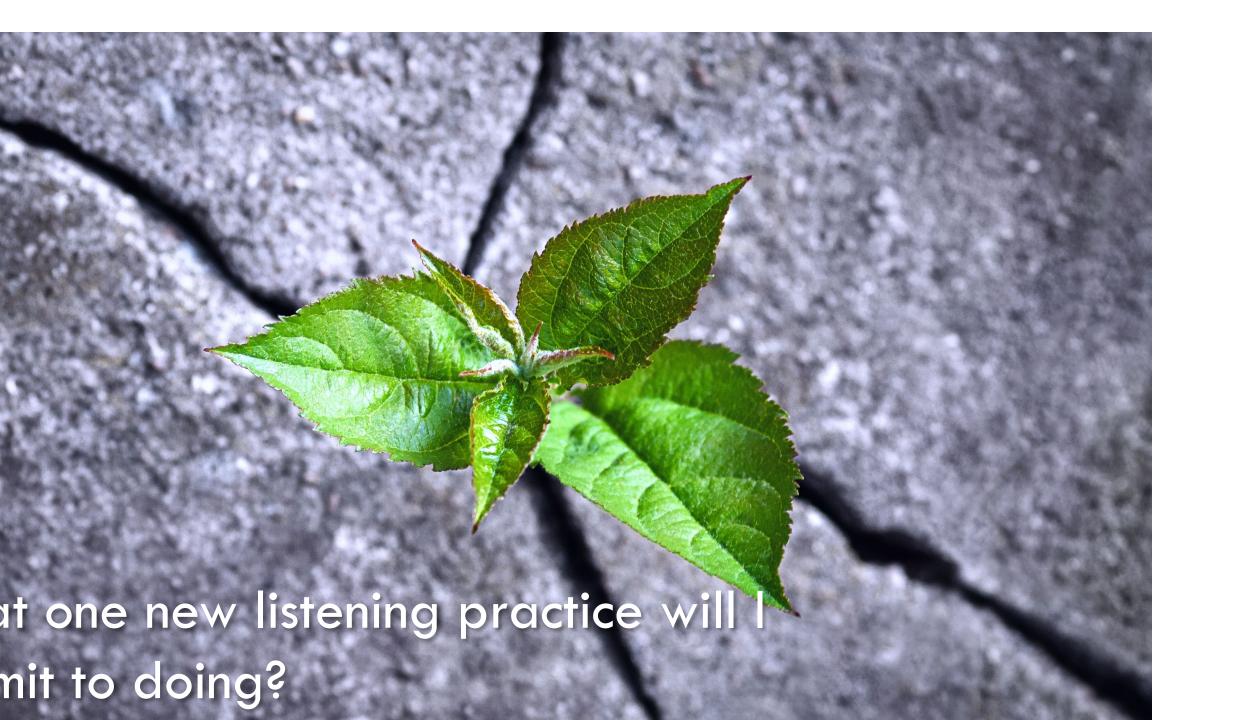
On Ramp Strategies:

- "I am new here but.."
- "I am curious.."
- "I have seen this done differently elsewhere."
- "Whenever I speak to this colleague, I have to talk to myself internally first. Be respectful. Keep it focused on the issues."
- "I am fairly new in my job. It is difficult for me to speak up. I tell myself how exciting it would be to learn something new. This helps me engage in speaking up."



en with feeling and listen with compassion. en with values and listen with concern. en for the truth of a thing, not for the ver of a thing. Obey what makes your art more human, not necessarily what kes your position more secure. om Distilled from the Daily: Living the Rule of St. Benedict

y. Joan Chittister, 2009



Thanka Sara Kim sarakim@uw.edu